

MARINE INDUSTRY FACILITY CASE STUDY

SITUATION / OPPORTUNITY

A local family-owned and operated marine product retailer that sells quality fishing boats, deck boats, sailboats, personal watercrafts, pontoons and sport boats, was upgrading their warehouse and needing to replace 455 older, 4 foot, 400W fluorescent bulbs in the facility.

SOLUTION

With the help of our customer, RyBen Electric, a commercial and residential electric company in Carmel, Indiana, Horner Lighting was able to replace the warehouse fixtures with Horner's 200W Circular High Bay fixtures. These powerful, efficient lights allow for twice the output at half the wattage and half the energy usage. In addition, all of the fixtures include motion sensors for even more energy savings. And, as a Midstream Partner with AES Indiana (an American utility company providing electric service to the city of Indianapolis), we were able to help them get over \$200 in rebates per fixture!

BEFORE



AFTER

